Phoenix Beverages Limited



ABRIDGED UNAUDITED RESULTS FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2017

ABRIDGED STATEMENTS OF FINANCIAL POSITION

SEGMENTAL INFORMATION

ASSETS

Non-current assets

Property, plant and equipment Investments and others

Total assets

EOUITY AND LIABILITIES

Equity and reserves

Equity attributable to Owners of the Company

Non-controlling interests Total equity

Non-current liabilities

Current liabilities Total equity and liabilities

| THE GROUP THE COMPANY | | | | | | | |
|-----------------------|-----------|-----------|-----------|--|--|--|--|
| | | | | | | | |
| As at | As at | As at | As at | | | | |
| 31.12.17 | 30.06.17 | 31.12.17 | 30.06.17 | | | | |
| Unaudited | Audited | Unaudited | Audited | | | | |
| Rs'000 | Rs'000 | Rs'000 | Rs'000 | | | | |
| | | | | | | | |
| | | | | | | | |
| 3,682,757 | 3,594,311 | 3,257,479 | 3,157,437 | | | | |
| 808,378 | 800,100 | 1,251,828 | 1,228,176 | | | | |
| 4,491,135 | 4,394,411 | 4,509,307 | 4,385,613 | | | | |
| | | | | | | | |
| 2,150,276 | 1,646,199 | 1,500,859 | 1,113,176 | | | | |
| | | | | | | | |
| 6,641,411 | 6,040,610 | 6,010,166 | 5,498,789 | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 3,816,287 | 3,609,696 | 3,855,857 | 3,682,149 | | | | |
| (3,472) | (3,261) | - | - | | | | |
| 3,812,815 | 3,606,435 | 3,855,857 | 3,682,149 | | | | |
| | | | | | | | |
| 1,122,594 | 1,160,496 | 950,828 | 970,474 | | | | |
| | | | | | | | |
| 1,706,002 | 1,273,679 | 1,203,481 | 846,166 | | | | |
| 6.641.411 | 6,040,610 | 6.010.166 | 5,498,789 | | | | |

164,470

202,492

Segment results

| .ocal | |
|-------|--|
| | |

THE GROUP

Overseas

| THE GROUP | | | | | | | | |
|-------------|-------------|-----------------|-------------|--|--|--|--|--|
| 3 Months to | 3 Months to | 6 Months to | 6 Months to | | | | | |
| 31.12.17 | 31.12.16 | 31.12.17 | 31.12.16 | | | | | |
| Unaudited | Unaudited | Unaudited | Unaudited | | | | | |
| Rs'000 | Rs'000 | Rs'000 | Rs'000 | | | | | |
| 1,927,242 | 1,699,116 | 3,109,169 | 2,759,677 | | | | | |
| 367,605 | 331,432 | 629,561 | 598,881 | | | | | |
| 2,294,847 | 2,030,548 | 3,738,730 | 3,358,558 | | | | | |
| | | | | | | | | |
| 240,400 | 255,582 | 299,474 | 326,222 | | | | | |
| 27,000 | 3,078 | 39,476 9 | | | | | | |
| 267 /00 | 250 660 | 778 050 | 77 - 0 / 2 | | | | | |

(2,500)

ABRIDGED STATEMENTS OF CHANGES IN EQUITY

| | Share Capital | Share Premium | and Other Reserves | Fair Value Reserve | Retained Earnings | Total | Controlling Interests | Total |
|------------------------------------------------------|------------------|------------------|-----------------------|-----------------------|----------------------|-----------|--------------------------|-----------|
| | Rs'000 | Rs'000 | Rs'000 | Rs'000 | Rs'000 | Rs'000 | Rs'000 | Rs'000 |
| At July 1, 2017 Total comprehensive income | 164,470 | 202,492 | 914,340 | 2,251 | 2,326,143 | 3,609,696 | (3,261) | 3,606,435 |
| for the period | - | - | 10,478 | - | 260,256 | 270,734 | (211) | 270,523 |
| Dividends | - | - | - | - | (64,143) | (64,143) | - | (64,143) |
| At December 31, 2017 | 164,470 | 202,492 | 924,818 | 2,251 | 2,522,256 | 3,816,287 | (3,472) | 3,812,815 |
| At July 1, 2016 | 164.470 | 202,492 | 915,559 | 1,715 | 2,060,983 | 3,345,219 | (2,351) | 3,342,868 |
| Total comprehensive (loss)/ income for the period | - | | (27,732) | 420 | 251,787 | 224,475 | (149) | 224,326 |

887.827

| | THE GROUP | | | THE COMPANY | | | | |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 3 Months to | 3 Months to | 6 Months to | 6 Months to | 3 Months to | 3 Months to | 6 Months to | 6 Months to |
| | 31.12.17 | 31.12.16 | 31.12.17 | 31.12.16 | 31.12.17 | 31.12.16 | 31.12.17 | 31.12.16 |
| | Unaudited |
| | Rs'000 |
| Revenue | 2,294,847 | 2,030,548 | 3,738,730 | 3,358,558 | 1,945,278 | 1,711,793 | 3,140,696 | 2,783,200 |
| | | | | | | | | |
| Profit before finance costs | 267,400 | 258,660 | 338,950 | 335,842 | 241,727 | 245,448 | 301,389 | 316,454 |
| Finance costs | (10,788) | (19,824) | (22,123) | (32,595) | (9,966) | (9,120) | (20,294) | (20,634) |
| | 256,612 | 238,836 | 316,827 | 303,247 | 231,761 | 236,328 | 281,095 | 295,820 |
| Share of results of associates | 43 | 30 | 41 | 187 | - | - | - | - |
| Profit before taxation | 256,655 | 238,866 | 316,868 | 303,434 | 231,761 | 236,328 | 281,095 | 295,820 |
| Tax expense | (47,902) | (43,054) | (56,823) | (51,796) | (40,566) | (35,480) | (47,857) | (42,947) |
| Profit for the period | 208,753 | 195,812 | 260,045 | 251,638 | 191,195 | 200,848 | 233,238 | 252,873 |
| | | | | | | | | |
| Attributable to: | | | | | | | | |
| Owners of the Company | 208,788 | 195,873 | 260,256 | 251,787 | 191,195 | 200,848 | 233,238 | 252,873 |
| Non-controlling interests | (35) | (61) | (211) | (149) | | - | - | - |
| | 208.753 | 195.812 | 260,045 | 251.638 | 191,195 | 200.848 | 233,238 | 252.873 |

ABRIDGED INCOME STATEMENT

THE COMPANY

At December 31, 2016

| | Share Capital | Share Premium | Revaluation and Other Reserves | Fair Value Reserve | Retained Earnings | Total |
|----------------------------------------------------------------------------|------------------|------------------|--------------------------------------|-----------------------|----------------------------------|----------------------------------|
| | Rs'000 | Rs'000 | Rs'000 | Rs'000 | Rs'000 | Rs'000 |
| At July 1, 2017 | 164,470 | 202,492 | 917,858 | 80,121 | 2,317,208 | 3,682,149 |
| Total comprehensive income for the period | = | - | - | 4,613 | 233,238 | 237,851 |
| Dividends | - | - | - | - | (64,143) | (64,143) |
| At December 31, 2017 | 164,470 | 202,492 | 917,858 | 84,734 | 2,486,303 | 3,855,857 |
| At July 1, 2016 Total comprehensive (loss)/income for the period Dividends | 164,470 | 202,492 | 917,858 | 73,117 (10,824) | 2,080,676 252,873 (61,676) | 3,438,613 242,049 (61,676) |
| At December 31, 2016 | 164,470 | 202,492 | 917,858 | 62,293 | 2,271,873 | 3,618,986 |
| | | | | | | |

Profit for the period

value of securities

Other Comprehensive income/(loss):

Items that may be reclassified subsequently to profit or loss: Exchange differences on

translating foreign operations Increase/(decrease) in fair

Other movements in associates Total comprehensive income for the period

Total comprehensive income/ Owners of the Company

Non-controlling interests

Earnings attributable to Owners of the Company (Rs '000): Number of shares in issue ('000) Earnings per share (Rs.Cs):

| 208,788 | 195,873 | 260,256 | 251,787 | 191,195 | 200,848 | 233,238 | 252,873 |
|---------|---------|---------|---------|---------|---------|---------|---------|
| 16,447 | 16,447 | 16,447 | 16,447 | 16,447 | 16,447 | 16,447 | 16,447 |
| 12.69 | 11.91 | 15.82 | 15.31 | 11.62 | 12.21 | 14.18 | 15.38 |

6 Months to

31.12.16

Unaudited

Rs'000

251,638

(27.732)

Results

Total sales volume of the Company on the local market for the 6 months to December 31, 2017, grew by 9.8%, principally driven by our new product category (Fuze Tea & 5 Alive Pulpy juice).

COMMENTS

ABRIDGED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

6 Months to

31.12.17

Unaudited

Rs'000

260,045

10,478

3 Months to

31.12.17

Unaudited

Rs'000

208,753

5.244

214,032

3 Months to

31.12.16

Unaudited

Rs'000

195,812

(28.107)

Our sales volume in Reunion Island increased by 11.1%

Group turnover for the 6 month period to December 31, 2017, was Rs 3,739M (2016: Rs 3,359M) representing an increase of 11.3% when compared to the corresponding period last year.

Overall, results for the 6 month period were in line with our expectations. Group profit for the period stood at Rs 260.0M (2016; Rs 251.6M).

Outlook

Even though market conditions are expected to remain highly competitive across all of our product offerings, the Group is confident to further improve its performance by pursuing its ambitious strategy of product and regional expansion.

For and on behalf of the Board of Directors

IBL Management Ltd Company Secretary

February 6, 2018.

188.892 242.049 168.186 270.734 224,475 192,169 237.851

192,169

3 Months to

Unaudited

Rs'000

191,195

974

3 Months to

31.12.16

Rs'000

200,848

(11,956)

188,892

6 Months to 6 Months to

31.12.16

Rs'000

252,873

(10,824)

242,049

31.12.17

Unaudited

Rs'000

233,238

4,613

(211) (35) (61)(149)224,326 242,049

The above abridged quarterly and half-yearly financial statements to December 31, 2017 are unaudited. They have been prepared using the same accounting policies and methods of computation followed per the audited financial statements for the year ended June 30, 2017.

Copies of these unaudited abridged quarterly and half-yearly financial statements and of the statement of direct and indirect interests of officers of the Company are available free of charge from the Company Secretary at the registered office of the Company, 4th Floor, IBL House, Caudan Waterfront, Port Louis

The above unaudited abridged quarterly and half-yearly financial statements are issued pursuant to Listing Rule 12.20 and Section 88 of the Securities Act 2005.

The Board of Directors of Phoenix Beverages Limited accepts full responsibility for the accuracy of the information contained in these unaudited abridged quarterly and half-yearly financial statements.

ABRIDGED STATEMENTS OF CASH FLOWS

| THE G | ROUP | THE COMPANY | | |
|-------------|-------------|-------------|-------------|--|
| 6 Months to | 6 Months to | 6 Months to | 6 Months to | |
| 31.12.17 | 31.12.16 | 31.12.17 | 31.12.16 | |
| Unaudited | Unaudited | Unaudited | Unaudited | |
| Rs'000 | Rs'000 | Rs'000 | Rs'000 | |
| 210,742 | 257,398 | 209,691 | 171,442 | |
| (223,151) | (242,461) | (209,347) | (225,368) | |
| (42,567) | (86,431) | (27,083) | (69,771) | |
| (54,976) | (71,495) | (26,739) | (123,697) | |
| 23,084 | 179,994 | (76,564) | 109,810 | |
| 2,429 | (3,227) | 1,177 | 2,150 | |
| (29,464) | 105,272 | (102,126) | (11,737) | |

Net cash generated from operating activities Net cash used in investing activities Net cash used in financing activities Decrease in cash and cash equivalents Opening cash and cash equivalents Effects of foreign exchange rate changes Closing cash and cash equivalents